







Hello,

It's never been more affordable to promote your business outdoors.

Are you planning any outdoor events this summer? Going to a festival or fete? Selling your product at a fair or farmers' markets? Sponsoring a fun run or sporting event? Get maximum exposure for your brand with low-cost outdoor displays. Better still, order now and save up to 30% with our special summer deals.

Could your promotion be working harder with some flags outside your premises?

They're now such low-cost you can afford to change the design several times a year.

We make this display range in our UK-based production hub, with a small army of talented seamstresses. We've invested heavily in direct-to-fabric printing technology, to give you unrivalled value. Our large UK stockholding of frames, flags and accessories means you can be confident of fast turnaround. We share live availability of our stock online so you can rely on us being able to fulfil your order.

If there's something you'd like that isn't in this look book, please talk to your local studio - we've worked on many custom displays. By having a UK-based design and manufacturing team, we're able to help you turn your ideas into a finished reality.

Let's get to work,



Peter Gunning

CEO, printing.com



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Stunning savings on new outdoor gazebos

Even a traditional British summer won't spoil your outdoor event Printed gazebos are all the rage at farmer's markets, festivals and fairs.

Our range now features new lower cost options, so you can make the most of your marketing budget.

In every case, the gazebo frame is the same. It's compact for storage, then pops up and locks into place.

You've got a choice of a plain black canopy, your name or logo printed on the front fascia or your branding fully printed on all sides and the top too. Each canopy is a water resistant material that'll keep you and your stock dry if it rains.

Clip on the number of sides you want. A full height wall hangs from the top, or you can choose half height walls, which come with a rail. Why not print a half height wall for the front too, to act as a cool branded counter?

Remember you can buy all the printed parts separately, so you can change your messages for each season or each event, and keep using the same frame. Neat!



Frame contracts to compact size.



Pull the legs outwards – the frame builds itself.



Pop the canopy on top.



Arrange the corners of the canopy.



DESIGN YOUR GAZER

Choose your CANOPY -

The lowest cost gazebos have an unprinted black canopy. Upgrade and get the fascia printed or go all out and have the whole top and pelmet printed.

Black unprinted	£283 FDSMUMFC
Fascia printed	£337 FDSDELFC
Fully printed	£698 FDSGZBFC

Then add your WALLS

You might not want any walls at all, or mix and match half height or full height walls, printed on one side or double sided. Half height include a hanging rail.

Half height single sided £146 Half height double sided £202 Full height single sided Full height double sided £257





Instant booths!

The new way to exhibit

Are you exhibiting this year?

Did you know it's usually cheaper to hire "space only" than pay for an ugly and restrictive shell scheme? Avoid having to blu-tak posters to the wall with one of these new expo booths. They made their debut to the UK last season and now they are becoming increasingly popular.

They work best if you can hire a space which is open on two or three sides. Use both the front and back to create an eye catching display space.

See ou extended the new theorem

Each booth is made of two parts – a clip together frame, and an enormous fabric cover. Take the frame out of its easy-to-carry case and clip it together. It takes around fifteen minutes. Then slide over the stretchy fabric cover and zip up. When you're done, the whole thing collapses down in minutes and you'll be in the car park while others are still looking for screwdrivers.

see our new extended range on the next page ...



THE BOOTH LINE-UP



- SNUGGLE NEW A cosy booth 1.8m tall with a footprint of 2.0 x 2.4m £795 Product code FDSWELFC
- B HUDDLE Interesting sloped shape rises from left 1.25m to 2.3m high on right £995 £1195 Product code FDSBEIFC
- EMBRACE C NEW Curves right round on both sides to form hi-backed shape £995 Product code FDSPREFC
- EMBRACE U Fits neatly in a 3x2m exhibition space with a wider U-shaped entrance £995 £1195 Product code FDSCAPFC



How to get started

It starts with an idea.
Yours? Great. Writer's block?
No problem! That's what
designers are for.

They're used to working on all sorts of briefs. Be as detailed or as loose as you like. If you have absolutely no idea what you want, say so. You can always hire a designer by the hour. They'll be delighted to create multiple ideas for you while you're "on the meter". Pick the ones you like or don't be afraid to keep going until you get the look you want.

If your budget is tight, be straight with the designer. Be prepared to be flexible – best to get your likes and dislikes clearly stated before you start, since you might not want to pay for multiple revisions.

Or you could do it yourself. But, even if you're a pro, you might not have designed for fabric before. And designing a massive display can be daunting. Its different to designing for print. If you're a competent designer, ask for a ready-made design template (or you can download an InDesign file from the item's product page). These templates show all the printable areas and quiet zones.



Whichever way you go, your neighbourhood studio is there to help. They'll be able to source ultra high resolution photography, good enough to print at such enormous resolutions. Or turn your dirty sketch into a striking display.



TABLES TO COMPLETE THE LOOK





NEW SEASON BUSINESS CARDS

Time to refresh your look? Our business cards are always printed in super hi-defiinition to keep your text nice and crisp.





Regular

Premium silk finish and our lowest price

Get in

BEST PRICE in

£75.60

50

500

O	48,000
£25.20	£33.60
£65.70	£87.60
£27.00	£36.00

85x55mm 400gsm artboard full colour both sides product code: BCRG4?

Luxury

Get in HOURS

£124.80

Matt laminated both sides for a beautiful feel

BEST PRICE in

Z DAYS

£93.60

	40
£29.70	£39.60
NEW	NEW
£31.50	£42.00

85x55mm 400gsm artboard full colour both sides | matt laminated both sides product code: BCLX4?

StarMarque

Spot gloss highlights on the front to shine

BEST PRICE in	FASTEST get in	
£47.70	£63.60	
NEW	NEW	
£49.50	£66.00	
£120.60	£160.80	
85x55mm		

400gsm artboard full colour both sides | matt laminated both sides spot UV highlights on front product code: BCSM4?

TRY SOMETHING DIFFERENT?

- Indent to impress with Embossini Emboss a subtle logo or pattern into these 300gsm uncoated cards 250 from £131.40 PRODUCT CODE BCEMAT
- B Super thick 600gsm with XO The mummy AND daddy of business cards. 600gsm XO cards in an uncoated finish 50 from £49.50 PRODUCT CODE BCX/04.
- Gold foil with Opuleaf Matt laminated board or smooth uncoated topped with Gold or Silver foil highlights 250 from £131.40 PRODUCT CODE BECOGGET

colours

Colour trends change like fashion. Be inspired and tweak your summer marketing to reflect this season's fresh palette.

2017 brings memories of exotic holidays and a colour scheme to blow away grey days. You may find yourself stocking up on **paprika** at a Moroccan souk, eating fresh **mango** on the streets of India or getting golden **sand** between your toes in Ibiza.

Adrenaline junky? Channel your inner kiwi in New Zealand. Looking for something more tranquil – like gazing across Tuscan fields or strolling around Santorini amongst the azure blue rooftops?

paprika 65m 90y

mango 40m 80

sand 10m 80y

kiwi 25c 80v

fields 50c 90v

azure 80c 10m





DECK THE
CHAIRS WITH
BUMS OF GLOR'

These new wooden deck chairs are perfect for festivals or fetes. Create a relaxed environment for punters to laze around and eat or drink more. Responsibly, natch.

The seat is printed in high-definition, using a special process. The ink actually goes right into the material, rather than sitting on top. Then it gets baked into the fabric itself. That means you won't be having an awkward conversation when your logo is reverse branded onto your customer's new white jeans.

From £89 each Product code FDSWAIFC





Get a few of these around your office to make a fun break-out space.

TAKE THE WEIGHT OFF...



- THE ISLAND An outdoor bean bag with water repellent tent fabric cover £149 each Product code FDSBALFC
- KOLA MAX High density foam cube stool is great for expos and using around your office or store £215 each Product code FDSBOVFC
- COLA LITE A little stool with removable padded seat which reveals some clever storage space £99 each Product code FDSDUJFC
- □ GIRAFFE Bar stool with personalised cover to coordinate with your event £159 each Product code FDSLASFC







Flag me down all day long

Right. Let's do a little experiment. On your way home tonight, count the number of flags you see. They're absolutely everywhere.

Why's that? Well for around a hundred quid, you can get a three meter high wobbling, fluttering, piece of eyecatching marketing for your business. That's such great value that it's no wonder businesses are lining flags up in their car park, on their forecourt and outside their front doors.

Cable-tie the flag to your railings, or buy a base or mount to have it freestanding. A water base or water ring is best if you're going to use it outdoors at an event.

See the next pages for the choice of popular styles, bases and materials. And this summer all our flags are reduced.





Flag facts

Flags are suitable for both indoor and outdoor use.

Wash flags at 30° before using in wet weather to prevent the ink from spreading.

Use optional rubber ring on the base if you're using outdoors.

Bring them indoors if it gets windier than normal

THE FLAG LINE UP











- APOSTROPHE Great for wandering round expos to attract attention From £99 £109 each Productoode FDBFH0
- B HYPHEN Slot over your shoulders and tootle down the high street From £109 £119 each Product code FDBFA0
- TEARDROP Elegant shape use outdoors with ground spike or rubber ring From £109 £119 each Productcode FDF0270
- OUILL Classic flag shape choose your material on the right From £129 £139 each Product code FDFF360
- EMPIRE The largest flag an enormous 3.5m high From £109 £119 each Product code FDFE350

CHOOSE YOUR BASE

CROSS BASE

For indoor or outdoor use on hard surfaces only.

£53 each FDFBCRB



GROUND SPIKE

Suitable for outdoor use on compacted ground.

£29 each FDFBGS



SQUARE METAL BASE

For indoor or outdoor use on flat surfaces.

£61 each EDERSO



WATER BASE

Outdoor on flat surfaces in moderate wind conditions.

£39 each FDFBWB



WALL MOUNT

For indoor or outdoor use on flat, solid walls.

£35 each FDFBWMB



WATER RING

Extra stability for Cross, Square or Water base.

£17 each FDFBWR



CHOOSE YOUR FLAG MATERIAL



SINGLE SIDED

The lowest cost option. Your design will be printed one side. If viewed from behind, you'll see a mirror image on the reverse.



DOUBLE SIDED

Have a different message on each side of the flag, or show the same message on both sides – we put a blackout divider in between to prevent showthrough.



VENT WEAVE

For more exposed environments, opt for a single-sided vent material which allows maximum air to pass through.



CORPORATE STATIONERY #848% OFF

Our best selling Corporate Stationery is now up to 48% lower, forever.

Letterheads

	BEST PRICE in 6 DAYS	Get in 48Hours
50	£36.00	£48.00
	NEW	NEW
500	£57.60	£76.80
	£98.10	£130.80
5,000	£159.30	£212.40
	£225.36	£300.48

210x297mm | 120gsm white wove paper full colour one side product code: STCPA40?

Compliment Slips

BEST PRICE in	Get in
£27.00	£36.00
NEW	NEW
£34.20	£45.60
£66.60	£88.80
£95.40	£127.20
£122.40	£163.20
99x210mm 120gsm white wove paper full colour one side	









Fancy something a bit different? Why not choose other options from our impressive paper range, all printed in hi-definition colour.

- PHARAOH A 120gsm natural cotton, creamy finish from £52.20
- **CONQUEROR** A textured Stonemarque finish in 120gsm from £54.90
- POWER USER Perfect for volume mail, lowest cost 80gsm from £36.90

product code: STCPCS0?

- PRAXIS With a classic 100gsm micro-laid texture from £51.30
- EECHO 100% recycled and 100gsm thick from £22.50





BARRIER COVERS

Pimp your crowd control barriers or building site fences with our neat range of covers. They're printed on a vented fabric which lets air flow through, meaning they're less likely to get toppled by the wind. They just slip over the top of your existing barriers. Just secure with cable ties and you're done. Standard sizes available or we can make them to custom size.





- BOUNCER 1.0m x 2.2m wrapover crowd barrier cover from £105 £115 Product Code FDBACBC
- BUILDER 1.8m x 3.2m front-printed site barrier cover from £105 £185 Product Code FDBACBS

POP OUT BANNERS

Pop out banners are so compact it's amazing. Inside there's a crazy wonder-metal which self erects instantly. Stand back!

Choose from a tall or wide banner.

Both are double sided – have the same message on both sides or mix it up.

These are great for special events. Unpack. Peg down. Do your event. Pop back into the bag and be on your way.



The compact carry bag is flat for easy storage and transportation.





The supplied pegs can be used to secure the banner to a soft surface.

Neatly store the pegs in a purpose built side pocket on the carry bag.





- LOLLY Tall and narrow

 £169 each Product code FDPOMOF
- JELLY Fat and low

 f169 each Product code FDPOSYF





How to get more web enquiries

Top 6 tips to get more web enquiries and grow your client list

People are busy and easily distracted. So how do you encourage visitors to stay a bit longer on your website, find what they need, and get in touch easily? Ultimately, how can you convert your web traffic into web enquiries? There's no magic formula, but research has shown these simple steps can help...

- Be clear about your offering
- Write for the web
- Make it easy to get in touch
- Build trust and credibility
- Be mobile friendly
- Keep it up to date

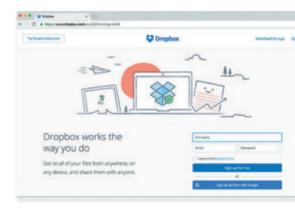
Be clear about your offering

When someone arrives on your site, you don't have a lot of time. You need to make it clear who you are, what you offer, and what the visitor needs to do to take action.

Headlines and straplines are incredibly important. In very few words, they give you the opportunity to summarise what the business, website or page is all about.

As well as words, use images, icons and video to communicate your message effectively.

A great example of this is Dropbox's homepage. The snippet of text clearly says "Get to all of your files from anywhere, on any device, and share them with anyone."



There you go. Exactly what they can do for you. In one sentence. And to complete this fabulous landing page, a very simple form. You know exactly what you need to do next. Apply this simple approach to your website and you're sure to increase web enquiries.



Write for the web

People read differently on the web. They tend to scan and pick up snippets.

Typically, users read less than 30% of the page, and this is mostly the top section and headings. Attention declines dramatically as they move down the page. So it's a good idea to put the most important information first and get your message across in the headings.

By getting a clear, unified message to your audience, you stand a much better chance of communicating value and purpose, which will in turn encourage more web enquiries.

In general, it's best to use simple language. Avoid jargon and complicated terms. Government advice regarding writing for web suggests people prefer to read information in plain English because it allows them to understand the information as quickly as possible. Writing in CAPITAL LETTERS is more difficult to read. It also looks a bit shouty, so should be avoided anyway.

Make the text easier to read by using:

- Short sentences
- Sub headings
- Bullet points
- Highlighted keywords

Make it easy to get in touch

This one sounds obvious but it's often overlooked. Typically, the contact page is the second highest visited page, other then the main homepage. Some people are searching for your business online, just so they can get in touch.

To boost your web enquiries, give them what they want, nice and early. Consider putting your phone number in the header. Make sure the footer includes your phone number and email details.

If you have a business where the location is important, like a hotel, shop or restaurant for instance, make a big effort to clearly show where you are and how to find you.

And your opening times! Particularly when there are bank holidays – customers want to know whether you're open or closed.

A clear call-to-action (CTA) should exist at the bottom of each page. There's potential for multiple CTAs throughout the page at different sections. The goal is to make it very clear what the visitor needs to do next

This could be anything as simple as a:

- Telephone number
- Email address
- Contact form
- Link to social media
- Button to apply/register/download

Consider adding a live chat feature to encourage engagement. Although we'd only advise this if you have the resources. At least one person needs to be available to monitor and respond to the enquiries. An idle chat can look understaffed and have a detrimental effect.



Build trust and credibility

Building trust is especially important for businesses that sell online. Customers will want to feel an extra level of reassurance. After all, there's an element of the unknown about the internet. You want to feel safe handing over your payment details. You want to feel confident granny's present is going to arrive on time.

But for websites that don't sell, credibility is still often the primary objective. That's the case for most brochure websites. Visitors typically arrive for the first time, usually after hearing about the company in some way.

This may have been through personal contact, recommendation, online search or a piece of marketing literature. Visitors will be looking for indications that the company is professional and able to deliver on it's promises.

People like to do a little digging. Here are five ways to help boost your credibility and increase web enquiries:

Get an SSL certificate

Having an SSL certificate – that little padlock symbol – on your site means the data passed between your site and your visitor is secure. SSL helps you gain trust from potential customers and makes you look more professional. Your local studio can help you buy and setup SSL.

Look the part

Professional design and well written copy is of paramount importance. Even subliminally, good design will go a long way towards the perception of your brand. By association, if the website is high quality, your product or service is high quality. SEO expert, Rand Fishkin of moz.com believes 'Design isn't just important, it's 50% of the battle'.

Use testimonials and accreditations

People are far more likely to believe what someone else has said about your business than what you say yourself. It's human nature. So combine great design with industry accreditations and social proof.

Use testimonials as a powerful way to say how great you are. Work them into relevant case studies to demonstrate your capability. This will really cement your credibility and encourage users to take the next step with confidence.

Allow visitors to 'Meet the Team'

Our experience tells us that 'meet the team' pages are very popular destinations. Typically only falling behind the home page and contact page in terms of visits. It's easy to see why, people like doing business with people.

Publish a blog

Another popular hotspot for visitors are blogs or latest news sections. Not only does a fresh, relevant blog keep Google happy, it also helps position your company as experts in your field.



Be mobile friendly

Or perhaps even 'mobile first'. That means designing your site primarily with your phone user in mind. Sure, it has to look great on a desktop too, but with more and more people browsing on their phones these days, considering their needs first would not be a bad thing.

Think about it, if you're checking the web on the go, you don't want to struggle to do what you want to do. Encourage mobile web enquiries by making things quick and simple to do on a phone.

People are often 'quickly' doing something on their phone, while they're doing something else. Quickly sign up for this, quickly pay that bill, quickly book a table... if your website doesn't support 'quickly' then you'll quickly be shown the door.

Things to watch out for are:

- Text too small to read
- Buttons too small to click
- Forms too tricky to navigate
- Hefty images and downloads

If you have to pinch and zoom to find your way around the site, time to change, speak to your local studio.

Keep your website up to date

Google likes fresh, new, relevant content, but so do real people! Sure, a lively blog will help your search engine rankings but it will also indicate that you're an active business on top of it's game. Frequent updates will encourage users to come back for more, it can help position you as an expert in your field, and it will create the confidence that leads to web enquiries.

We mentioned trust earlier. It's important to keep on top of updates to maintain credibility. You don't want your site to look like you've gone for lunch and not come back.

If a feature has stopped working, if the footer still says 2015, if the blog section has gathered dust and the social media feed is more #london2012 than #pyeonchang2018, a bit of tender loving care is needed to avoid putting people off.

A well maintained website is also necessary for security. If you need a hand keeping on top of things, just ask us about our concierge service.

We can help

Web traffic is great but website enquiries are better. Use the advice above to convert your browsers into business opportunities.

There's a lot to think about, but we're here to help. Call or pop into your local studio for advice on how to make your website work harder.

GRAND SUEDE///

With a super sexy and tactile soft touch lamination.





We've engineered the template on these Grand Suede folders to make maximum use of space.





with a soft-to-the-touch suede finish

We've engineered the template on these Grand Suede folders to make maximum use of space. That means they're even lower cost than other folders, yet come with a super sexy and tactile soft touch lamination. Available for either A4 documents or smaller A5s.

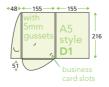
The back features cut-out slots for holding a business card, which can be either landscape or portrait.

Get them £50 off this summer.

	Holds A4		Holds A5	
Pick up or delivered in	BEST PRICE in DAYS	FASTEST get in DAYS	BEST PRICE in	FASTEST get in DAYS
500	£299.20 £349.20	£415.60 £465.60	£156.10	£224.80
1,000	£486.40 £536.40	£665.20 £715.20	£272.20	£379.60 £429.60
	Full colour one side product code: PFA4T0G1		Full colour both sides product code: PFAST0D1	

400gsm silk artboard | soft touch laminated outside | template styles **G1 & D1** interlocking flaps | supplied flat with creases | holds up to 16 sheets







Photography that sells

An image can capture emotion like nothing else.

Think about all the iconic images of our time, which have cut through the mush and defined the moment. Photography is powerful. Sometimes the most effective advertising is nothing more than an image and a word. Give your message more weight, by saying less and showing more. We know how to help, just ask.

Low-cost stock photography has never been more accessible or of such high quality. Now you have 50 million images at your fingertips.

search for images you like and add them to your lightbox. Your lightbox is securely shared with your studio – tell us when you're ready and we'll purchase the hi-res imagery to use in your next project, for less than you can buy direct.







SCREEN

Outdoor PVC banner

All our banners are printed on 440gsm PVC with a welded hem. Common sizes are below, but get them any size.

size	each	
$0.5 \times 1.0 \text{m}$	£19	LFPVC51
0.5 x 1.5 m	£28	LFPVC515
1.0 x 2.0 m	£67	LFPVC12
1.0 x 3.0 m	£99	LFPVC13
1.0 x 4.0 m	£131	LFPVC14
1.5 x 3.0 m	£144	LFPVC153
1.5 x 4.0 m	£190	LFPVC154

GET A
CUSTOM
SIZE

from £29

per m²

LFPVCEX

See website for
price and minimum/
maximum dimensions.



EXPOSURE

Outdoor banner stand

Two metres high by 0.8 metres wide, these 440gsm PVC outdoor banner stands come with a water base for stability. Add an optional back pack for easy transport.

from £149 each
Product code BSPORPVC







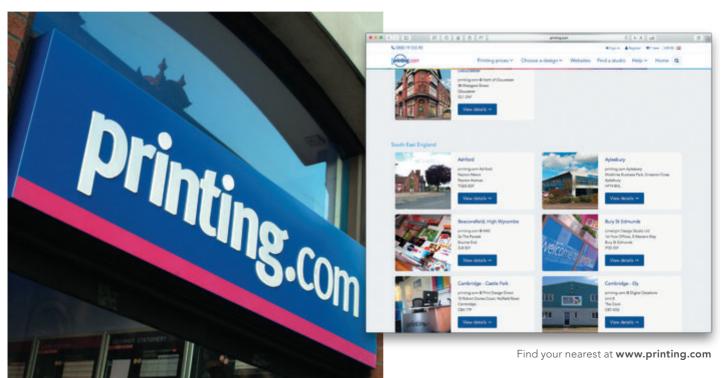
BESTSELLERS

Make sure you're stocked up. Here's our best sellers of the season.

- PROMO FLYERS Great for handouts a medium weight 280gsm gloss artboard, double sided as standard 5,000 A6 from £88.20 Product code PRCA644V
- LUXURY BUSINESS CARDS Matt laminated on thick 400gsm board now starting as low as 50 500 from £31.50 Product code BCLX4F
- STARMARQUE BUSINESS CARDS Spot gloss highlights catch the light and look sophisticated 500 from £49.50 Productode BCSM4F
- CORPORATE LETTERHEADS Thick super smooth wove letterheads, look elegant and professional 1,000 A4 from £70.20 Product code STOPA400
- PREMIUM GLOSS LEAFLETS Photos look best with a high gloss coating on these 150gsm beauties 5,000 A5 from £88.20 Product code LEGA54V
- PREMIUM SILK FOLDED LEAFLETS 170gsm silk perfect for brochures, price lists and chic marketing 1,000 A4 from £115.20 Productcode MBSA44T
- GRAND SUEDE BUSINESS CARDS New soft touch lamination applied to 450gsm artboard feels sublime 250 from £35.10 Product code BCGU4F

FIND YOUR NEAREST STUDIO

The printing.com product range is available from our licenced partners.





We don't build every option into our prices - we think it's best you choose what

Some reductions end 31/08/17.

All sizes and dimensions are approximate

call us free on 0800 19 555 90

order online at printing.com www.printing.com

